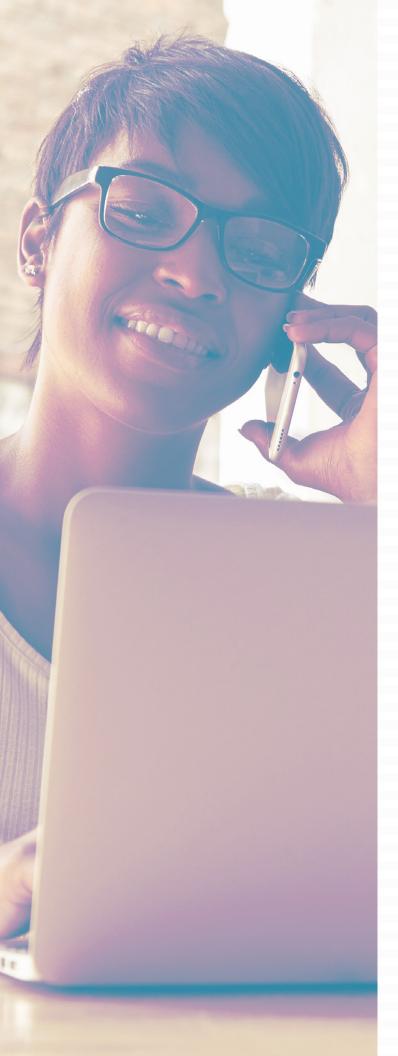


# THE 2016 MILLENNIAL IMPACT REPORT

WAVE 2 TRENDS



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#### **Glossary of Terms**

The below list defines how the research team uses specific terms throughout this report.

ΓERM	DEFINITION
Activist	a person who behaves intentionally to bring about political or social change
Cause Work	any activity that is philanthropic in nature
Community Project	any kind of cause work that addresses the shared concerns of members of a defined community
Conservative-leaning	a survey respondent who self-identified as being to the right of 50 on a scale of 0-100, where 0 was "very liberal" and 100 was "very conservative"
Liberal-leaning	a survey respondent who self-identified as being to the left of 50 on a scale of 0-100, where 0 was "very liberal" and 100 was "very conservative"
Social media engagement	a respondent's activity through social media platforms, including his/her own posts or participating in discussions with others on social media networks (such as comments, retweets, etc.)
Supporter	an individual who expressed that he/she will vote for a specific candidate (e.g., "Clinton supporters" are individuals who expressly stated they would vote for Hillary Clinton)
Trend	a description of how data changes over time

#### **Political Ideology Terms**

Within this report, the research team sought to identify how millennials are politically affiliated. To respondents, this question was phrased as the following: *Please use the sliding scale below to indicate where your political beliefs reside*.

Within the scale, and for the purposes of this survey, a rating to the left of 50 was considered liberal, with 0 indicating very liberal. A rating to the right of 50 was considered conservative, with 100 indicating very conservative. A rating of 50 indicated the respondent identified politically as neutral.

Within this report, the research team uses the following terms to describe political ideology. However, as noted, respondents were not given definitions within the sliding scale; they were only asked to use the scale to indicate where their political ideologies reside.

TERM	DEFINITION
Conservative-leaning	a response of >50
Liberal-leaning	a response of <50
Neutral	a response of 50

The Millennial Impact Project is the most comprehensive and trusted study of the millennial generation (born 1980-2000) and their involvement with causes.

Since beginning the study in 2009, Achieve continues to lead the national research team in partnership with the Case Foundation. With more than 75,000 participants in its studies, The Millennial Impact Project has helped organizations, corporations and individuals around the world understand the best approaches to cultivating interest and involvement by this generation.

Each year, The Millennial Impact Project looks at millennials and their engagement with causes through a new lens designed to further inform our understanding. The first four reports in this project (available at themillennialimpact.com) focused on the relationships between millennials and nonprofit organizations. In 2014 and 2015, this focus shifted to examine millennial behavior and attitudes toward involvement with giving, volunteering and social good specifically as it occurs in the workplace, including how relationships between employees and their superiors impact cause engagement.

#### Why study millennials?

As of 2015, millennials are the largest generation in the country,<sup>1</sup> as well as in the workplace.<sup>2</sup> As this generation continues to shape the way people work, interact, give, volunteer and make buying decisions, their preferences will ultimately become the norm. Studying this generation now better prepares companies and organizations for understanding and engaging with individuals.

It is important to note that the purpose of The Millennial Impact Project is not to compare this generation to older generations. Methodologies related to the cause perceptions and behaviors of other generations do not exist and thus cannot be replicated in the study of the millennial generation for true comparisons. Moreover, social and cultural norms across generations are not constants. The purpose of The Millennial Impact Project is to understand the generation's philanthropic motivations and behaviors in and of themselves, as the researchers understand the vital roles this generation plays in causes today and will continue to play in the future.

#### Why study millennial cause engagement?

As mentioned, this research team has studied the millennial generation's engagement in social issues through various lenses. To date, the research team consistently has found that millennials like to "do good," and that their cause engagement begins when an organization speaks to a social issue they're passionate about – not because of the individual's affinity with an organization itself.

Would this hold true with candidates for the U.S. presidency? Nothing brings social issues to the forefront of the national consciousness for such an extended time more than a U.S. presidential campaign. The opportunity to study millennials during the 2016 election cycle drove the research team to seek an understanding of how this generation's engagement changes during and/or as a result of this quadrennial event.

<sup>&</sup>lt;sup>1</sup> https://www.census.gov/newsroom/press-releases/2015/cb15-113.html

 $<sup>^2\</sup> http://www.pewresearch.org/fact-tank/2015/05/11/millennials-surpass-gen-xers-as-the-largest-generation-in-u-s-labor-force/$ 

# THE 2016 MILLENNIAL **IMPACT REPORT**

Few events in the United States make social issues and affiliated causes - including those who support and those who oppose them - as public and popular as presidential election cycles.

Research repeatedly indicates millennials value cause engagement. With the changing landscape in the U.S. brought on by a presidential election year, the Achieve research team wanted to understand how - or if - this generation's philanthropic interests and involvement change, as well.

The 2016 Millennial Impact Report investigates how millennials' cause engagement behaviors may change during an election year, and how these changes may be influenced by the emerging candidates for election or by important millennial demographics such as their political ideology, geographical location, age, gender and race/ethnicity. This study also examines millennials' interest and activation in specific causes that may be differentiated by their support of a particular political party.

#### **HYPOTHESES**

By the end of this study (released pre- and post-Election Day 2016), the research team hypothesizes that millennials' interests in social causes will change during the political season based on their individual political alignment, the final candidates chosen to represent those ideologies and the important causes associated with these candidates and ideologies. The team also hypothesizes that during this time, millennials' cause-related engagement will increase on both social media platforms (online activism), as well as through cause participation such as volunteering, donating, signing petitions, etc. (activism) supporting their causes of interest.

#### Why does millennials' behavior during an election cycle matter?

It is likely that during an election year, causes and organizations that are politically aligned or part of a candidate's agenda could see an increase in participation from this generation. Conversely, millennial participation in a social cause could decrease during an election year - whether at a local, state or federal level - if that cause isn't aligned with a candidate's political agenda or because it's out of the public spotlight.

As this study is ongoing, it would be unrealistic to propose that, in reading these initial trends, causes and organizations would be able to truly apply these trends to the ways they engage this generation during the 2016 election cycle. However, understanding the evolving millennial mindset in the current political landscape is critical to informing leaders and organizations that want to unleash this generation's ability to create change for many years to come.

In line with research conducted through The Millennial Impact Project and by common definition, millennials range in age from 16 to 36 (though this study was conducted only with respondents ages 18-36 to correspond with the voting age in the United States). That means a portion of individuals within this generation are not yet of voting age but will be in the next two years, increasing this generation's political voice. As such, the trends detailed within this update will aid causes and organizations in their preparation for the future, guiding them in planning efforts to best engage and motivate this generation for their social issue during an election year. Causes that are aligned with popular political issues can use election cycles to their advantages, while causes without political roots can better prepare to keep their audience engaged during the political season.

The entirety of this research study is seeking to answer questions such as: How does millennial engagement with causes trend during an election cycle? What factors are associated with this engagement? What - if any - demographic factors are connected to those trends? How can organizations motivate this generation to donate their time, money or skills to their causes during election years?

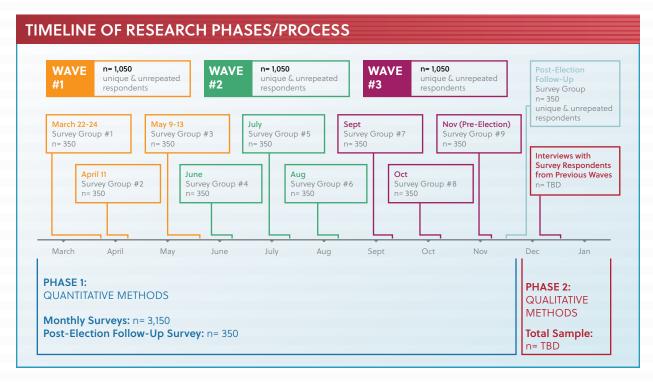
# **METHODOLOGY**

In an effort to recruit respondents who were representative of U.S. millennials between the ages of 18-36, the research team used a proportional quota sample (based on U.S. Census Bureau millennial cohort data for gender, race and geographic region) for this investigation.\* While some monthly sample demographics may vary in comparison to other investigations of this generation, the final sample in this study will yield characteristics indicative of the millennial population.

Researchers drew a sample matching these demographics from Lightspeed GMI online opt-in panel. The sample in this release of trends consists of 350 unique and unrepeated millennial respondents surveyed each month from March to May (Wave 1) and from June to August (Wave 2); therefore, the total sample of millennial respondents for Wave 1 is n= 1,050 and for Wave 2 is n=1,050 - meaning the total sample of millennial respondents whose data were collected and analyzed for this release of the 2016 study is n= 2,100.

Following the dissemination and collection of Wave 3 surveys (September to November), the final sample included in the completed research study, including repeated (monthly) cross-sectional surveys combined (March to November), will be n= 3,150.

Although 350 unique respondents are surveyed at monthly intervals, with 1,050 unique respondents included in each of the three waves, at the conclusion of this investigation, the research will yield 3,150 responses to the same series of questions observed monthly. Monthly surveying of representative nonprobability samples of millennials allows for generalized estimations to be drawn about the larger population of millennials. More specifically, this strategy increases the likelihood that trends may be applied to the general millennial population when they are repeatedly obtained from different nonprobability samples over time. Additionally, this design permits the detection and monitoring of both acute and chronic attitudinal and behavioral changes throughout the political season of a presidential election year. The full and final dataset will also allow for data segmentation, which is useful for providing insight into specific respondent characteristics. The combination of immediate and longitudinal data collection provides for a unique and comprehensive examination of millennials' interest in causes and politics in real time as well as trends that emerge over time.



\*Note: Once the final presidential candidates were identified, a newly established education quota was created in an effort to more closely align this sample's education levels with that of the education levels of the general millennial population. As a result, beginning in August (the last month of the second wave of data collection), the sample comprises fewer respondents holding a bachelor's or higher degree than previous months' samples

#### **Wave 1 Surveys**

#### **MARCH 2016 SURVEY**

- Conducted March 22-24
- 350 unique respondents

#### **APRIL 2016 SURVEY**

- Conducted April 11
- 350 unique respondents

#### **MAY 2016 SURVEY**

- Conducted May 9-13
- 350 unique respondents

#### **Wave 2 Surveys**

#### **JUNE 2016 SURVEY**

- Conducted June 6-8
- 350 unique respondents

#### **JULY 2016 SURVEY**

- Conducted July 5-11
- 350 unique respondents

#### **AUGUST 2016 SURVEY**

- Conducted August 2-8
- 350 unique respondents

As previously stated, the goal of the research team is to examine how millennials' attitudes and perceptions about politically related cause engagement - in addition to their charitable giving, volunteerism and activism behaviors - change or remain the same over time. To uncover trends related to this generation's political ideologies and cause engagement, the Achieve research team designed a multi-stage, mixed methods research study. This study includes a nonprobability sample within a longitudinal cohort model; each stage of the research will survey a new section of individuals within the sample. The sample's demographics are consistent with U.S. Census data from the millennial generation.

For each month surveys were collected to date (March, April and May comprising Wave 1 of the research, June, July and August comprising Wave 2), 350 previously non-surveyed individuals within the sample were asked about their cause-related attitudes, perceptions and behavior. [See chart above.] As a new sample of millennials was surveyed each month from March to August, and as each sample includes 350 unique respondents, the total sample of millennial respondents in Waves 1 and 2 of this study – and the data upon which this second release of the 2016 Millennial Impact Report is based – total 2,100 unique respondents (1,050 per wave).

As discussed later in this report, though the individuals and the election campaign climate differed from Wave 1 to Wave 2, researchers found consistency in response patterns. Moreover, each unique sample's demographics were consistent with U.S. Census data on the millennial generation. This consistency of both sample and responses throughout this investigation indicates the reliability of the findings presented here and assists in their validation.

The third and final wave of inquiry will be conducted on the same model: the surveying of a unique sample of 350 millennial respondents each in September, October and November, including through the 2016 presidential election.

By the end of November, researchers will have conducted a total of three waves of surveys, each consisting of three months of cross-sectional data collection from a grand total of 3,150 respondents (1,050 per wave) answering the same series of questions over time. These data will support researchers' efforts to generate inferences about millennials' cause-related attitudes, perceptions and behaviors as well as their political ideology and cause work - inferences that can be applied to the diverse millennial cohort in the United States.

<sup>\*</sup>Note: Once the final presidential candidates were identified, a newly established education quota was created in an effort to more closely align this sample's education levels with that of the education levels of the general millennial population. As a result, beginning in August (the last month of the second wave of data collection), the sample comprises fewer respondents holding a bachelor's or higher degree than previous months' samples

Following the end of Wave 3 of this study (i.e., monthly surveys of 350 unique respondents in September, October and November), the research team will complete the final phase of the study by surveying a new group of 350 millennial respondents following the presidential election in November. The goal of this inquiry is to capture data associated with millennials' causerelated attitudes, perceptions and behaviors, as well as political actions such as activities on Election Day, voting and their candidate selection. Finally, the research team will conduct in-depth, personal, qualitative interviews with a sub-sample of survey respondents to expand on and validate survey responses.

The following trends have emerged through the collection of two waves of survey response data: Wave 1, March through May, and Wave 2, June through August. As noted, some trends are new developments that arose from Wave 2 response data, while other trends were recognized in both waves. The culmination of these inquiries, anticipated to be complete by the end of 2016 (quantitative) and early 2017 (qualitative), will provide a comprehensive view of millennial cause engagement during a presidential

Note: Once the final presidential candidates were identified, a newly established education quota was created in an effort to more closely align this sample's education levels with that of the education levels of the general millennial population. As a result, beginning in August (the last month of the second wave of data collection), the sample comprises fewer respondents holding a bachelor's or higher degree than previous months' samples



# WAVE 2

#### **AGE**

18-24	21%
25-30	31%
31-36	48%

#### **GENDER**

MALE	48%
FEMALE	51%
TRANSGENDER	1%



#### **REGION**

27%   WEST	
16%   MIDWEST	
249/   NORTHEAST	

33% | SOUTH

#### **PERSONAL INCOME**

Less than \$20,000	20%
\$20,000-\$29,999	9%
\$30,000-\$39,999	8%
\$40,000-\$49,999	7%
\$50,000-\$74,999	15%

\$75,000-\$99,999	17%
\$100,000-\$149,999	11%
\$150,000 or more	7%
Prefer not to answer	6%

#### **EDUCATION**

SINGLE	41%
MARRIED	51%
LIVING WITH PARTNER	7%
SEPARATED	1%
DIVORCED	1%

**MARITAL STATUS** 

SOME HIGH SCHOOL (NO DEGREE)	4%
HIGH SCHOOL GRADUATE OR EQUIVALENT	18%
SOME COLLEGE (NO DEGREE)	22%
ASSOCIATE'S DEGREE	8%
BACHELOR'S DEGREE	28%
MASTER'S DEGREE	11%

#### **RACE**

WHITE/CAUCASIAN	57%
SPANISH/HISPANIC/LATINO(A)	14%
BLACK/AFRICAN AMERICAN	16%
ASIAN	7%
PACIFIC ISLANDER	1%
NATIVE AMERICAN	1%
MULTIPLE RACES	3%
OTHER	1%
PREFER NOT TO ANSWER	1%

RESID	PENTIAL	LOCA	ATIO

PROFESSIONAL SCHOOL

DOCTORATE DEGREE

DEGREE

URBAN	51%
SUBURBAN	31%
SMALL TOWN	10%
RURAL	7%
OTHER	1%

#### **EMPLOYMENT STATUS**

FULL-TIME	57%
PART-TIME	13%
SELF-EMPLOYED	3%
NOT EMPLOYED BUT LOOKING	8%
NOT EMPLOYED AND NOT LOOKING	3%

HOMEMAKER	8%
RETIRED	0%
STUDENT	8%
PREFER NOT TO ANSWER	1%

WAVE 1	
AGE	
18-24	26%
25-30	34%
31-36	39%
GENDER	
Male	50%
Female	49%
Transgender	1%
Prefer not to answer	<1%
REGION	
West	23%
Midwest	18%
Northeast	22%
South	37%
PERSONAL INCOME	
Less than \$20,000	19%
\$20,000-\$29,000	10%
\$30,000-\$39,000	10%
\$40,000-\$49,000	8%
\$50,000-\$74,999	17%
\$75,000-\$99,999	14%
\$100,000-\$149,999	10%
\$150,000 or more	6%

#### Prefer not to answer **MARITAL STATUS**

Single, never married	40%
Married	48%
Living with partner	10%
Separated	<1%
Divorced	1%
Widowed	<1%
Prefer not to answer	<1%

EDUCATION	
Some high school	3%
(no degree)	
High school graduate	16%
or equivalent	
Some college (no degree)	21%
Associate's degree	8%
Bachelor's degree	32%
Master's degree	11%
Professional school degree	6%
Doctorate degree	3%
RACE	
14/1 1: 16	470/

5%

White/Caucasian	67%
Spanish/Hispanic/Latino(a)	12%
Black/African American	10%
Asian	8%
Pacific Islander	<1%
Native American	1%
Multiple Races	3%
Other	<1%
Prefer not to answer	<1%

#### **RESIDENTIAL LOCATION**

Urban	45%
Suburban	35%
Small town	12%
Rural	8%
Other	<1%

#### **EMPLOYMENT STATUS**

EIIII EO I III EI II O II II O	
Full-time	55%
Part-time	11%
Self-employed	4%
Not employed but looking	7%
Not employed, not looking	2%
Homemaker	9%
Retired	<1%
Student	11%
Duefer webbs and account	10/

# WAVE 2

#### **POLITICAL IDEOLOGY**

CONSERVATIVE-LEANING	50%
LIBERAL-LEANING	41%
NEUTRAL/OTHER	9%

#### **REGISTERED TO VOTE**

YES	84%
NO	13%
UNSURE	3%

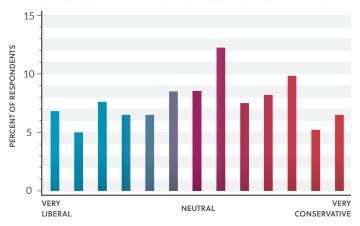
#### PLAN TO VOTE/ALREADY VOTED IN STATE'S PRIMARY ELECTION OR CAUCUS

YES	63%
NO	28%
UNSURE	7%
PREFER NOT TO ANSWER	2%

#### PLAN TO VOTE IN PRESIDENTIAL ELECTION

YES	76%
NO	14%
UNSURE	9%
PREFER NOT TO ANSWER	1%

#### HOW DO YOU IDENTIFY BASED ON YOUR POLITICAL BELIEFS?



#### IF YOU CAST YOUR VOTE FOR ONE CANDIDATE FOR U.S. PRESIDENT TODAY, WHO WOULD YOU CHOOSE?

HILLARY CLINTON	45%	NONE	12%
BERNIE SANDERS	17%	DON'T PLAN ON VOTING	8%
DONALD TRUMP	18%		

#### WAVE 1

#### POLITICAL IDEOLOGY

REGISTERED TO VOTE	
Conservative	39%
Neutral	34%
Liberal	26%

#### REGISTERED TO VOTI

Yes	50%
No	49%
Unsure	1%

#### PLAN TO VOTE/

Prefer Not to Answer

# ALREADY VOTED IN PRIMARY Yes 23% No 18% Unsure 22%

37%

#### PLAN TO VOTE

#### IN PRESIDENTIAL ELECTION

Liberal	26%
Neutral	34%
Conservative	39%

#### WHICH CANDIDATE WOULD YOU CHOOSE TODAY?

 Hillary Clinton
 31%

 Ted Cruz
 8%

 John Kasich
 5%

 Bernie Sanders
 27%

 Donald Trump
 16%

 None
 7%

 Don't plan on voting
 6%

# HOW DO YOU IDENTIFY BASED ON YOUR POLITICAL BELIEFS? 15 VERY LIBERAL NEUTRAL VERY CONSERVATIVE

**Note:** This update includes aggregate trends from Wave 2 of the study. As Bernie Sanders dropped out of the presidential race prior to the deployment of the August survey, he was not provided as candidate options to respondents that month or thereafter.

# TRENDS WORTH WATCHING

#### **NEW SINCE WAVE 1**

Trend 1: While supporters of Hillary Clinton increased from June to August, so did millennials choosing neither candidate or not to vote at all.

A new trend that has surfaced from Wave 2 data relates to millennials who either a) are not interested in voting for any major party candidate or b) do not plan to vote at all in the election.

When asked for which candidate they'd vote if the election were held today, the group answering "none" rose from 10 percent in Wave 1 to 16 percent in August. The percentage of millennials who do not plan to vote at all has doubled since the research began, growing from 5 percent in March to 10 percent in August.

Taken together, since each group consists of unique respondents, this trend shows that more than a quarter of millennials don't want to vote for either major party candidate in November. Supporters of Hillary Clinton increased 15% from June to July. Trend 10 examines the increase in Clinton's supporters in detail.

WHAT THREE SOCIAL ISSUES INTEREST YOU	U MOST?
---------------------------------------	---------

	14/41/F 4	WAVE O		MANE 4	WAVE O
	WAVE 1	WAVE 2		WAVE 1	WAVE 2
Arts & culture	19%	17%	Poverty	9%	9%
Crime & criminal justice	20%	20%	Race/cultural relations	7%	9%
Disaster relief	5%	4%	Veteran's affairs	3%	9%
Economy	24%	23%	Women's rights	11%	10%
Education	29%	30%	Student loans	8%	8%
Environment	20%	18%	Employment/wages	23%	25%
Health care	25%	26%	Immigration	11%	11%
Human rights	19%	20%	Transportation	3%	4%
International issues	5%	5%	National security	15%	11%
Lesbian, gay, bisexual, transgender (LGBT) rights	11%	9%	Other	2%	4%

If you cast your vote for one of the candidates for U.S. President today, who would you choose?

## WAVE 1

	IVIANCII	/\! I\!=
None	5%	5%
I do not plan on voting	5%	3%

MARCH

#### WAVE 2

L	JUNE	JULY	AUGUST
None	10%	9%	16%
I do not plan on voting	6%	7%	10%

**APRII** 

MAY 10% 9%

Though researchers do not have data that directly matches the ages of this cohort, the team notes that the trend of young people choosing not to vote is not a new one. According to U.S. Census data, about a third of people under age 44 (the group for which we have data) did not vote in the 2012 presidential election, with more than half of those ages 18-24 not voting. If voting in the 2016 election stays on track, it will be the third election at which fewer younger people decided not to take part in the voting process.

Percentages of citizen population, by age, who voted in the previous three presidential elections			
	18-24	25-44	
2012	41.2%	57.3%	
2008	48.5%	60.0%	
2004	46.7%	60.1%	
2004	46.7%	60.1%	

#### **QUESTIONS TO CONSIDER**

- Will the groups of "none" and "do not plan to vote" continue to increase at the same rate or faster than support of the two major party candidates?
- Are millennials turned off by the candidates, or are they simply returning to typical numbers of millennial voter turnout?

#### **NEW SINCE WAVE 1**

#### Trend 2: Millennials who self-identify as having a "neutral" political ideology increased from Wave 1 to Wave 2.

In each monthly survey, the research team sought to determine how millennials define or categorize their own political affiliations The survey asked respondents to place themselves on a sliding scale from "very liberal" to "very conservative." Any rating to the left of 50 was "liberal" (with 0 "very liberal"), and any rating to the right of 50 was "conservative" (with 100 "very conservative"). A rating of 50 indicated the respondent self-identified as holding a politically neutral ideology.

With Wave 2, the research team has begun to report on those considering themselves "neutral" because of the growth in this category. Note that comparisons to Wave 1 will not be available.

Researchers compared Wave 2 data to responses from the liberal- and conservative-leaning sides of the scale and found that the "neutral" millennials appear to be disinterested voters. Civic participation by these respondents is much lower than by all other groups.

In other words, it appears that when a millennial respondent indicates his or her political ideology is "neutral," it is not meant to indicate that their ideology falls within a middle ground between conservative-

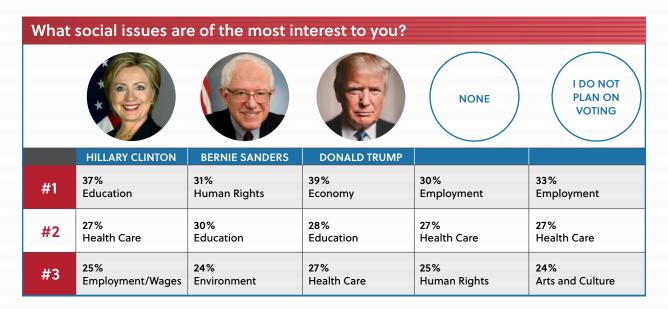
and liberal-leaning - but instead to indicate they are not interested in staking a claim in or acting on behalf of either conservative or liberal groups.

#### **QUESTIONS TO CONSIDER**

- What do millennials mean when they say they are "neutral" politically? Is this position based on issues or do the candidates have any influence on their ideology?
- Will the percentage of millennials self-identifying as "neutral" continue to grow?

#### Trend 3: Education and health care remained the first- and secondhighest social issues of interest for millennials, but employment/wages edged out the economy as the third-highest issue of interest.

The aggregate responses of Wave 2 surveys again indicate that millennials remain most interested in education (30%) and health care (26%), with an increase of 1 percent for each. However, interest in employment/wages rose 2 percent in Wave 2 to take third place (25%), surpassing the interest in the economy expressed in Wave 1. Overall, though, the top four social issues of most interest among respondents in both waves remained constant - education, health care, employment/wages and the economy with a slight fluctuation in ranking only in the latter two areas.



When looking at interest in social issues by presidential candidate, the top three issues in Wave 1 for supporters of Hillary Clinton and Bernie Sanders remained the top three in Wave 2 (though for Sanders supporters, human rights moved up to first and education down to second). In Wave 2, Donald Trump supporters indicated more interest in education than previously, forcing down the issue of national security.

Note that researchers added the categories of "none" and "do not plan on voting" to the reported results (see chart) because respondents self-identifying as belonging to those groups has increased since Wave 1.

As a reminder: Bernie Sanders exited the campaign immediately after the July survey in Wave 2 was distributed.



Other issues in which supporters of these candidates indicated the most interest were health care (Clinton/Trump), employment/ wages (Clinton), the environment (Sanders) and the economy (Trump). Respondents that chose "none" (no candidate) or "do not plan on voting" had similar interest in employment and health care: Supporters of none of the candidates were also interested in human rights, while those who do not plan on voting were also interested in arts and culture.

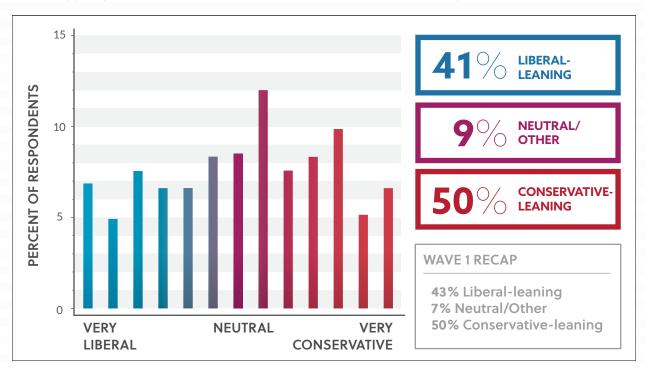
#### **QUESTIONS TO CONSIDER**

- What are specific areas of interest within each of these overarching social issues that are important to millennials?
- How might these social issues of interest change or stay the same as the election season advances?

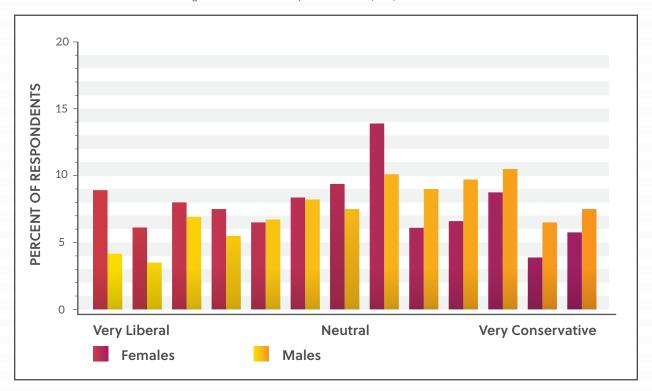
#### Trend 4: More millennials continue to self-identify as conservative-leaning than as liberal-leaning, and the gap widens.

As previously mentioned, the research team sought to determine how millennials define or categorize their own political affiliations. Thus, researchers did not provide or impose definitions of "conservative" and "liberal" to allow respondents to truly self-identify. This approach removed any potential controversy over definitions. In this report, the researchers have elected to use the terms "conservative-leaning" and "liberal-leaning" to describe respondents a) to reflect the realities of subtle differences among definitions of each of these terms, and b) so as not to color the data with their own or the reader's perceptions of these ideologies.

In Wave 2, millennials who considered themselves conservative-leaning comprised 50 percent of respondents, unchanged from Wave 1. However, the gap widened slightly between the two sides of the spectrum: Wave 2 millennials self-identifying as liberalleaning dropped 2 percent from Wave 1 (43% to 41%), and those identifying as neutral rose 2 percent (7% to 9%).



Looking at the data by gender, more female millennials still self-identified as liberal-leaning (46%) than males, though with a 2-percent drop from Wave 1 consistent with the overall drop in self-identified liberal-leaning respondents. Male millennials still self-identified as conservative-leaning at the same rate they did in Wave 1 (56%).



The drop in self-identification as liberal-leaning is most marked in the youngest age group surveyed. Respondents ages 18 to 24 who considered themselves liberal-leaning dropped 9 percent from Wave 1, while those identifying as conservative-leaning in the same age group rose by 5 percent (3% were neutral). For the 25-to-30 age group, liberal- and conservative-leaning selfidentifications rose a similar amount (3% and 4%, respectively). Respondents ages 31 to 36 had the least change (2% increase in liberal-leaning and 2% decrease in conservative-leaning respondents). Among all age groups, only in the ages 31-to-36 conservative-leaning group reflected more than 50 percent of respondents.

Political ideologies by region of the country remained essentially unchanged from Wave 1 to Wave 2 except for the Midwest, which lost 5 percent in the liberal-leaning category and gained 3 percent and 2 percent in the conservative-leaning and neutral categories, respectively.

	18-24	25-30	31-26
Liberal- leaning	41%	46%	38%
Conservative- leaning	46%	47%	54%
Neutral	13%	7%	8%

	South	West	Midwest	Northeast
Liberal- leaning	41%	43%	39%	42%
Conservative- leaning	49%	49%	53%	51%
Neutral	10%	8%	8%	7%

While survey data revealed changes in how millennials see themselves ideologically, it doesn't identify the reasons for the changes. However, the research team will use this evidence to inform the qualitative methods portion of the study.

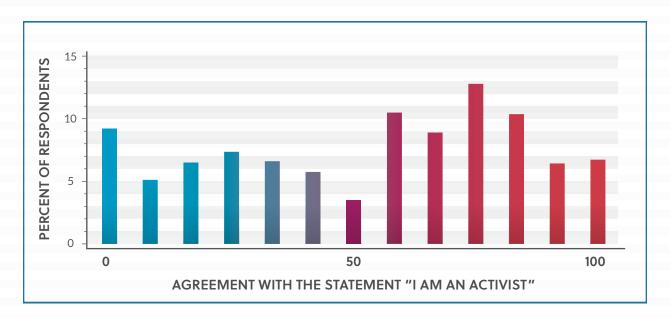
#### **QUESTIONS TO CONSIDER**

- How do millennials define conservative and liberal, and with what values (e.g., fiscally, socially, etc.) of each of these ideologies do they most align?
- How will the percentages of millennial respondents aligned with each ideology change (or remain the same) as the election season advances?

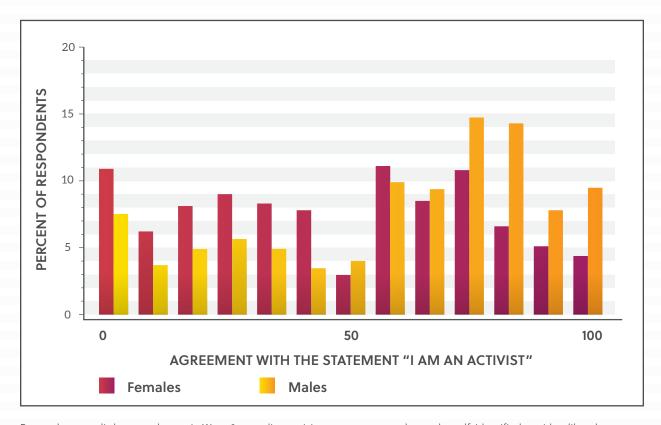
#### Trend 5: Millennials still consider themselves activists, but without showing a strong affinity for direct action in support of or opposition to an issue.

Respondents were asked to rate on a scale of 0 percent to 100 percent how much they agree with this statement: "I am an activist (a person who behaves intentionally to bring about political or social change)." In both Wave 1 and Wave 2, the majority (50% or more) of millennials indicated agreement with the statement.

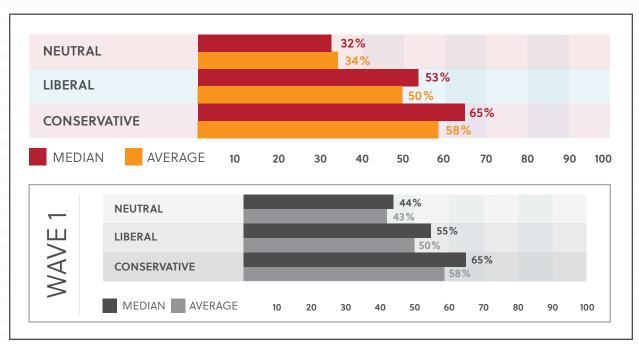
The difference between the waves came in the median (middle) responses. In Wave 1, the average response was 54 percent and the median was 6 percentage points higher (increasing to 60 percent). In Wave 2, while the average percentage of agreement with the statement dropped by only 1 percent (to 53%), the median response was 5 percentage points lower (dropping to 55%). The reduction in the median from Wave 1 to Wave 2 suggests a lower level of agreement with the statement overall, even among those who still agree.



By gender, the notable change from the first wave was seen among females. In Wave 2, 11 percent of females selected 0-percent agreement with the "I am an activist" statement, an increase of 4 percent from Wave 1.



Researchers saw little to no change in Wave 2 regarding activism among respondents who self-identified as either liberal- or conservative-leaning. However, those who self-identified as holding a neutral ideology in Wave 2 identified significantly less as activists than respondents did in Wave 1. The average of neutral respondents identifying as activists dropped from 43 percent to 34 percent, and the median dropped from 44 percent to 32 percent.

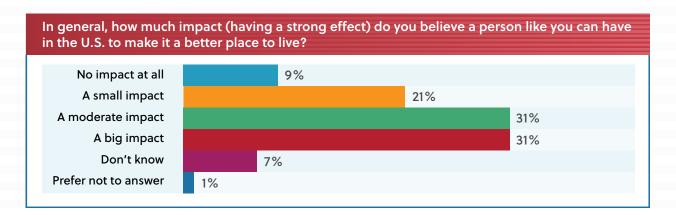


#### **QUESTIONS TO CONSIDER**

- What specific characteristics are included in millennials' understanding of activism?
- How do millennials who only "somewhat" consider themselves activists understand how they are able to create change?

#### Trend 6: Slightly fewer millennials believe people like them can help make the United States a better place to live, with the biggest drop seen among females.

Aggregated Wave 1 respondents (90%) indicated a belief that people like them can have an impact on making the U.S. a better place to live. However, by Wave 2, respondents seemed to have a less positive attitude, since the percentage who disagreed that a person like themselves can have an impact rose from 5 percent to 9 percent. The Wave 2 aggregate was 83 percent.



Males' faith in their ability to impact their surroundings dropped in every category except two. "No impact at all," "a small impact" and "a moderate impact" all lessened among Wave 2 males (from 2% to 4%), but "a big impact" actually increased by 3 percent among males, as did "I don't know" (3%).

Females similarly dropped in every category except two, but those two differ from the males. Female respondents agreeing with "I can have a moderate impact on making the U.S. a better place to live" fell a full 7 percent in Wave 2. Females also reflected much more uncertainty in Wave 2, with the response "I don't know" jumping from 5 percent in Wave 1 to 11 percent in Wave 2 (a 6% increase). The other category that reflected an increase was the "no impact" response, increasing to 9 percent in Wave 2 (a 3% uptick from Wave 1).

In general, how much impact (having a strong effect) do you believe a person like you can have in the U.S. to make it a better place to live?

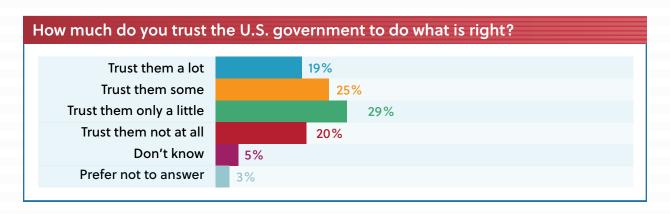
	MAL	ES	FEMALES		
	WAVE 1	WAVE 2	WAVE 1	WAVE 2	
No impact at all	5%	8%	6%	9%	
A small impact	23%	21%	24%	22%	
A moderate impact	34%	30%	39%	32%	
A big impact	34%	37%	27%	25%	
Don't know	4%	3%	5%	11%	
Prefer not to answer	0%	1%	0%	1%	

#### **QUESTIONS TO CONSIDER**

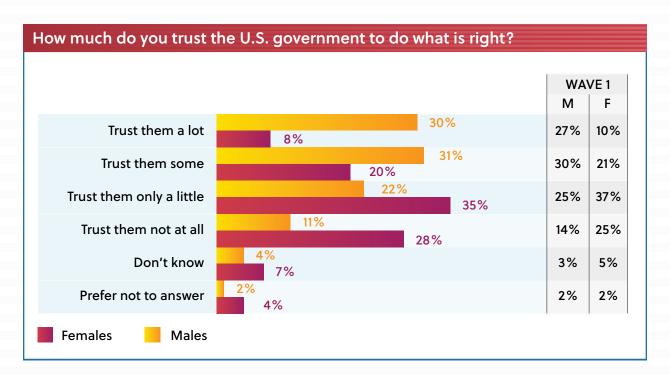
- Why do female millennials believe they can have less of an impact on improving life in the U.S. than do males?
- In what other ways might millennials be creating change or having an impact in making the U.S. a better place to live?
- What are the important characteristics to millennials in making the U.S. a better place to live?

#### Trend 7: Millennials continue to have some level of trust in government to do what is right, though the majority don't rate that trust as high.

Trust in government did not change appreciably from Wave 1 to Wave 2. In this second round of surveys, 75 percent of respondents (compared to 73% earlier) indicated they have a level of trust in government (see chart). However, note that the most popular ranking again was "trust them only a little," at 29 percent in Wave 2 (compared to 31 percent in Wave 1).



Separating the data by gender revealed that trust among females decreased slightly at every level ("a lot," "some," "a little"). Supporting those data, 28 percent of females indicated they "trust them not at all" in Wave 2, an increase of 3 percent from the first wave. In aggregate, females' trust in government dropped 5 percentage points. Conversely, trust among males rose slightly in the "a lot" and "some" categories, while dropping 3 percent in the "a little" rating and remaining virtually unchanged in aggregate (to 83% from 82%).



All three age groups had some movement between levels of trust, but overall those that trust the government to do what is right remained consistent with Wave 1 results. Among the age groups surveyed in Wave 2, the older group - ages 31 to 36 - indicated the highest levels of trust in government, with 28 percent holding "a lot," 26 percent having "some" and 22 percent indicating "a little." This older age group also had the lowest percentage of those electing "trust them not at all" (17%).

Between the other two age groups - 18 to 24 and 25 to 30 - the real differences appeared in the most and least trust rankings. Just 7 percent of the youngest respondents said they trust government "a lot," which is 5 percent below the middle age group (and 21 percent below the oldest group). This youngest group had the highest rate of "not at all" rankings at 24 percent, which is 3 percent and 7 percent higher than the middle and oldest age groups, respectively, in this same trust ranking.

	18-24	25-30	31-36
Trust them a lot	7%	12%	28%
Trust them some	23%	26%	26%
Trust them only a little	36%	34%	22%
Trust them not at all	24%	21%	17%
Don't know	7%	5%	4%
Prefer not to answer	4%	2%	2%

Researchers saw little change in the correlations between trust and respondents' self-identified political ideologies. Conservative-leaning respondents may be slightly more trusting of government to do what is right since Wave 1 (77% now vs. 76% in Wave 1). Liberal-leaning respondents' trust dropped slightly more (72% now vs. 74% in Wave 1). The biggest change within the levels of trust occurred in "trust them a lot," with 2-percent more conservative-leaning respondents choosing this answer, and "trust them only a little," with 3 percent fewer liberal-leaning respondents agreeing with this level of trust.

#### How much do you trust the U.S. government to do what is right?

	Liberal-Leaning		Conservative-Leaning		Neutral	
	Wave 1 Wave 2		Wave 1 Wave 2		Wave 1	Wave 2
Trust them a lot	11%	11%	25%	27%	_	6%
Trust them some	26%	27%	25%	25%	_	16%
Trust them only a little	37%	34%	26%	25%	_	25%
Trust them not at all	20%	20%	20%	17%	_	33%
Don't know	5%	5%	2%	4%	_	15%
Prefer not to answer	2%	3%	2%	2%	_	6%

#### **QUESTIONS TO CONSIDER**

- As the election season advances, will the gap between male and female millennials' trust in government decrease?
- Why are younger millennials less likely to trust the government a lot?
- What would encourage or increase their trust in government?
- As liberal-leaning individuals generally are thought to have more trust in government, and conservative-leaning individuals are thought to believe government overstretches its role, why do more conservative-leaning millennials in this sample have more trust in government than the liberal-leaning respondents? Will this pattern of trust continue as the election season advances?

Trend 8: In the last month, males continued at about the same rate – around half – to participate in an activity related to a social issue they cared about. Participation by females, however, dropped in every participation category from as little as 3 percent to as much as 12 percent.

Though the majority (76%) of Wave 1 respondents believed people like them can affect positive change, only about half of them had volunteered for or donated to a cause affiliated with a social issue they cared about in the month prior to the survey. In Wave 2, the percentage of respondents from all genders volunteering remained the same, while those donating dropped by 5 percent. Support of community projects (defined as any kind of cause work that addresses the shared concerns of members of a defined community) dropped by 8 percent from the first wave. Petition signing and participation in demonstrations were each down by 3 percent.

The most significant decreases occurred among female respondents – who already reported lower participation numbers than males – with drops in every category from 3 percent (participated in demonstrations) to 12 percent (supported community projects). Overall, about a third of females reported volunteering, donating or supporting community projects, about half had signed petitions, and a fifth took part in demonstrations. Men, on the other hand, reported participation at about twice the levels of females.

Again, these data will be used by researchers to inform the qualitative methods of the next stage of the study.

	М	ALE	FEMALE		
	WAVE 1	WAVE 2	WAVE 1	WAVE 2	
Volunteered	58%	59%	34%	29%	
Donated	63%	63%	40%	33%	
Supported community project(s)	66%	63%	45%	33%	
Signed petition(s)	71%	68%	57%	53%	
Participated in demonstration(s)	49%	48%	22%	19%	

Although a few differences arose since Wave 1, generally Wave 2 respondents who self-identified as conservative-leaning report volunteering, donating and supporting community projects at about the same rate - hovering around 54 percent - while those who identified as liberal-leaving seemed to donate and support community projects more than volunteer. All groups - gender and ideology - appeared more likely to sign petitions than to take any other actions for issues they care about.

	LIBERAL	CONSERVATIVE	NEUTRAL
Volunteered	39%	51%	23%
Donated	45%	54%	22%
Supported community project(s)	44%	56%	22%
Signed petition(s)	63%	63%	38%
Participated in demonstration(s)	28%	41%	11%

#### **QUESTIONS TO CONSIDER**

- Will millennials' participation in issues they care about continue to decrease if projected voter turnout continues to decrease?
- Will millennials' participation in issues they care about increase as the election season advances?
- Will they move from passive engagement (e.g., signing petitions) to more active engagement (e.g., participating in demonstrations, volunteering and donating money)?
- How will female millennials' participation in issues that they care about change or remain the same during an election year? Will they remain less engaged than males during an election year, even though they are generally more engaged in issues they care about than male millennials (as evidenced in past Millennial Impact Reports)?
- Is there a particular category of demonstration that millennials most participated in?
- Is there an emerging new definition of "demonstration" or "protest" for millennials?

#### Trend 9: Facebook is still the most popular social media platform on which millennials post about issues they care for, and the majority of millennials had posted about an issue on social media in the past week.

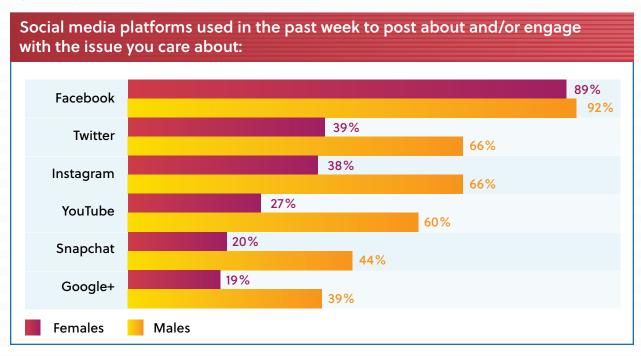
As in Wave 1, two-thirds of millennial respondents said they posted about social issues meaningful to them on social media platforms (whether creating original posts or commenting/reposting another's) during the past week. Facebook again was the most popular platform for this purpose, used by 91 percent of Wave 2 respondents (up from 88% in Wave 1). Other platforms generally saw increases of between 4 and 6 percent.

Social media platforms with the issue you care		week to post about a	nd/or engage
Facebook	91%	Tumblr	17%
Twitter	54%	YouTube	46%
Instagram	54%	Google+	31%
LinkedIn	16%	Reddit	8%
Snapchat	34%	Other	0%
Pinterest	20%	None	0%

Male millennials drove up the overall increase in Facebook use; their usage increased 5 percent from Wave 1 to 92 percent, while females remained at 89 percent. Males exceeded females in the use of every social media platform to post about issues of interest,

Wave 2 males reported using Instagram at a higher rate, bringing it equal to their Twitter usage at 66 percent. Males' use of YouTube, Snapchat and Google+ increased by as much as 13 percent.

Female social media usage by platform remained nearly unchanged. Only Snapchat and Google+ showed a change of more than 2 percent; females' Snapchat use decreased by 4 percent while Google+ increased 4 percent to end up at 20 percent and 19 percent respectively.



Viewed by political ideology, liberal-leaning millennials' participation on social media increased by 2 percent, while conservative leaning participation dipped an equal amount (2%). Participation aligned with frequency of posts, which increased slightly for liberal-leaning respondents and decreased slightly for conservative-leaning respondents.

Since Wave 1, the platforms used by liberal-leaning millennials increased as follows: Facebook 2 percent, Twitter 5 percent, Instagram 6 percent and YouTube 7 percent. Similarly, all platforms used by conservative-leaning millennial respondents increased - Facebook 3 percent, Instagram 5 percent, YouTube and Google+ 2 percent each, and Snapchat 7 percent - except for Twitter, which was unchanged.

#### Social media platforms used in the past week to post about and/or engage with the issue you care about:

	LIBERAL-LEANING	CONSERVATIVE-LEANING	NEUTRAL
Facebook	88%	93%	90%
Twitter	49%	59%	52%
Instagram	48%	60%	45%
YouTube	39%	51%	36%
Snapchat	29%	37%	36%
Google+	25%	37%	10%

#### **QUESTIONS TO CONSIDER**

- Will social media activity decrease if interest in the election decreases?
- In what ways are millennials using social media during this election season?
- As the election season advances, will the gap between male and female millennials' social media use decrease?
- Why are more conservative-leaning millennials more active on social media than liberal-leaning millennials?

#### Trend 10: From June to August, support for Hillary Clinton and Donald Trump by millennial respondents increased, with the largest shift going to Clinton.

Note: Candidate Bernie Sanders exited the campaign shortly after the July survey was deployed.

Hillary Clinton's support rose throughout June, July and August (Wave 2) as it had during March, April and May (Wave 1). Up just 1 percent in June (38%) from May (37%) in millennials stating they would vote for her if they cast their ballot today, Clinton rose to 45 percent in July and 53 percent in August (after the Sanders campaign had ended).

Support for Donald Trump, too, had risen each month during Wave 1, then remained flat until August (after Sanders no longer was a candidate). Trump stayed at 17 percent and 16 percent in June and July, respectively, then hit 21 percent in the August survey.

The percentage of millennials stating they would not vote for Clinton, Sanders or Trump or would not vote at all followed a simila trajectory: relatively flat in June and July, then increasing in August. By the end of Wave 2 (August), a quarter of respondents said they would either not vote at all, or not vote for any of those three candidates.

#### If you cast your vote for one of the candidates for U.S. president today, who would you choose?

	WAVE 1			WAVE 2			
	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	
Clinton	26%	30%	37%	38%	45%	53%	
Sanders	28%	29%	25%	29%	22%	0%	
Trump	13%	16%	20%	17%	16%	21%	
None	5%	5%	10%	10%	9%	16%	
Not Voting	5%	3%	9%	6%	7%	10%	

#### **QUESTIONS TO CONSIDER**

- Will millennials align with specific candidates as the election season advances, or will increasingly higher percentages of respondents decide not to vote for either final candidate?
- What are the considerations important to millennials when selecting which candidate they will vote for in November?

#### Trend 11: The number of respondents planning to vote in the presidential election decreased to its lowest point since the study began.

By the end of Wave 2, those answering a definite "yes" to the question, "Do you plan on voting in the 2016 U.S. presidential election?" was at its lowest point (73%) since the study began, while those answering "no" was at its highest (17%). The "unsure" crowd remained fairly steady, consistently hovering around 9 to 10 percent in March through August (except for a brief dip to 5% in April). (Note that the highest percentage of respondents who answered "yes" came in April, at 86%.)

#### Do you plan to vote in the 2016 presidential election?

		WAVE 1		WAVE 2				
	MARCH	APRIL	MAY	JUNE	JULY	AUGUST		
Yes	81%	86%	76%	77%	79%	73%		
No	9%	7%	13%	11%	12%	17%		
Unsure	9%	5%	10%	10%	8%	10%		
Prefer not to answer	1%	2%	1%	1%	1%	1%		

By gender, registering to vote barely fluctuated (males up 1%, females down 2%). Researchers saw more movement by age than gender. Fewer respondents in Wave 2 ages 18 to 24 reported being registered to vote, dropping 4 percent from Wave 1. Those ages 25 to 30 who are registered to vote also decreased 3 percent. Only respondents ages 31 to 36 remained the same from Wave 1 to Wave 2.

Although nearly all millennials ages 25 to 36 are registered to vote, the millennials in all three age groups who actually plan to vote in the presidential election decreased in Wave 2: by 4 percent for respondents 18 to 24, by 8 percent for those 25 to 30, and by 5 percent for those 31 to 36. Far fewer millennials in the oldest age group are as unsure of what they'll do than their younger counterparts.

#### Are you registered to vote? Do you plan to vote in the 2016 presidential election?

Reg	gistered to v	ote	Plan to vote in presidential election		
18-24	25-30	31-36	18-24	25-30	31-36
76%	88%	89%	70%	82%	88%
21%	11%	8%	14%	11%	6%
3%	1%	3%	15%	6%	6%
			1%	2%	<1%
	18-24 76% 21%	18-24 25-30 76% 88% 21% 11%	76% 88% 89% 21% 11% 8%	Registered to vote       18-24     25-30     31-36     18-24       76%     88%     89%     70%       21%     11%     8%     14%       3%     1%     3%     15%	Registered to vote         presidential electrical ele

#### Are you registered to vote? Do you plan to vote in the 2016 presidential election?

WAVF 2	Reg	gistered to v	ote	Plan to vote in presidential election		
•••	18-24	25-30	31-36	18-24	25-30	31-36
Yes	72%	85%	89%	66%	74%	83%
No	24%	12%	9%	22%	14%	10%
Unsure	4%	3%	2%	11%	12%	7%
Prefer not to answer				1%	1%	1%

Wave 1 surveys reflected that based on political ideology, more conservative-leaning millennials are registered and planning to vote than liberal-leaning ones. Wave 2 surveys reflected the same finding. The groups are fairly close, however: 87 percent of conservative-leaning respondents are registered voters, and 86 percent of liberal-leaning individuals are registered to vote.

In the aggregate, 84 percent of respondents were registered to vote in Wave 2, down just 1 percent from Wave 1.

In Wave 1, Midwestern millennials showed the lowest interest in voting in the upcoming presidential election than any other region of the country. In Wave 2, although all regions reflected a decrease in registering and planning to vote, the Midwest and the Northeast dropped the most at 6 percent each. Prior to Wave 2, the Northeast had been the part of the country most interested in registering and voting. By the end of Wave 2, three regions - West, Northeast and South - were aligned in voter registrations and respondents who plan to vote. In the Midwest, although about the same percentage of respondents say they are registered voters, the percentage that plan to actually vote is 6 to 9 percent below every other region.

#### Are you registered to vote? Do you plan to vote in the 2016 presidential election?

WAVF 1	Registered to vote				Plan to vote in presidential election			n
• • • • • • • • • • • • • • • • • • • •	S	W	NE	MW	S	w	NE	MW
Yes	83%	85%	91%	82%	80%	82%	85%	76%
No	14%	12%	9%	15%	10%	11%	7%	11%
Unsure	3%	3%	1%	3%	8%	6%	7%	11%
Prefer not to answer					2%	1%	<1%	2%

#### Are you registered to vote? Do you plan to vote in the 2016 presidential election?

WAVE 2	Registered to vote				Plan to vote in presidential election			
	S	W	NE	MW	S	W	NE	MW
Yes	84%	85%	84%	85%	79%	79%	70%	76%
No	14%	12%	14%	12%	12%	11%	20%	13%
Unsure	2%	4%	2%	3%	8%	8%	10%	11%
Prefer not to answer					1%	2%	1%	0%

#### **QUESTIONS TO CONSIDER**

- Will interest in the presidential election continue to decrease, or did millennials' interests lag momentarily because the election was still a few months away?
- Why do more conservative-leaning millennials report that they are registered and planning to vote than liberal-leaning millennials?
- How will percentages of respondents who are registered to vote translate into percentages of millennials who actually do vote?

#### WAVE 1

#### WAVE 2

#### WAVE 3

#### March-May 2016

#### Trend 1

Millennials are most interested in education, health care and the economy.

#### **Trend 2**

Millennials identify as more conservative-leaning than liberal.

#### Trend 3

Millennials only somewhat believe that they are activists.

#### **Trend 4**

Most millennials believe people like them can have an impact in the U.S.

#### **Trend 5**

The majority of millennials have little or no trust that the government will do what is right.

#### **Trend 6**

In the last month, the majority of respondents had signed a petition for an issue they cared about – but only about a half had volunteered for or donated to causes affiliated with a social issue they care about, and only about one-third of respondents participated in a demonstration.

#### **Trend 7**

The majority of millennial respondents had posted on social media about the issues they care about in the past week. Of those respondents who had posted on social media, the majority do so through Facebook, followed by Twitter, Instagram and YouTube.

#### Trend 8

From March to May, support of Clinton and Trump increased by millennial respondents, while support of Sanders decreased.

#### Trend 9

The number of respondents planning to vote in the presidential election increased from March to April but decreased in May.

#### June-August 2016

#### Trend 1 (NEW)

Education and health care remained the first- and second- highest social issues of interest for millennials, but employment/wages edged out the economy as the third-highest issue of interest.

#### Trend 2 (NEW)

More millennials continue to self-identify as conservative-leaning than as liberal-leaning, and the gap widens.

#### **Trend 3**

Millennials still consider themselves activists, but without showing a strong affinity for direct action in support of or opposition to an issue.

#### **Trend 4**

Slightly fewer millennials believe people like them can help make the United States a better place to live, with the biggest drop seen among females.

#### Trend 5

Millennials continue to have some level of trust in government to do what is right, though the majority don't rate that trust as high.

#### Trend 6

In the last month, males continued at about the same rate – around half – to participate in an activity related to a social issue they cared about. Participation by females, however, dropped in every participation category from as little as 3 percent to as much as 12 percent.

#### Trend 7

Facebook is still the most popular social media platform on which millennials post adout issues they care for, and the majority of millennials had posted about an issue on social media in the past week.

#### Trend 8

From June to August, support for Hillary Clinton and Donald Trump by millennial respondents increased, with the largest shift going to Clinton.

#### Trend 9

The number of respondents planning to vote in the presidential election decreased to its lowest point since the study began.

#### Trend 10

While supporters of Hillary Clinton increased from June to August, so did millennials choosing neither candidate or not to vote at all.

#### Trend 11

Millennials who self-identify as having a "neutral" political ideology increased from Wave 1 to Wave 2.

#### Coming Nov. 2016

# LOOKING AHEAD

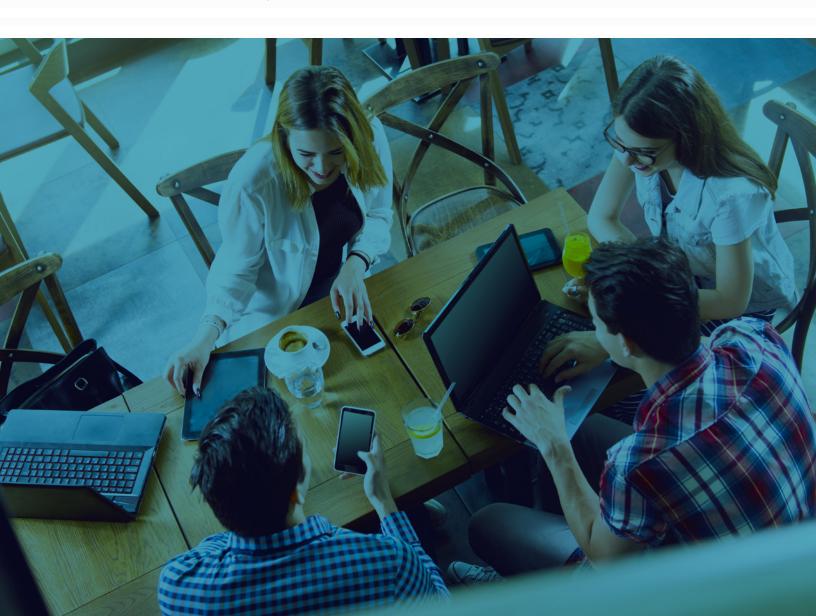
This year's presidential election campaign has provoked unprecedented interest across the country, and many unpredictable events have elicited sometimes unexpected responses and activities among the citizens of the United States. As revealed by the trends in this report (and others), some of those responses and activities have challenged conventional wisdom about millennials.

The research team notes again that this report provides only trends from two waves of survey data. The research is ongoing; as such, this report cannot yet answer the research questions posed definitively.

As this study continues to unfold and patterns emerge, the Achieve research team will be paying particular attention to each of these trends and attempting to answer questions they have engendered, particularly in the qualitative phase of data collection.

Future interviews with survey respondents will allow for more in-depth understanding of and greater context for these findings, both of which are critical in drawing overall conclusions about millennials' cause engagement behaviors during an election year.

Keep up with Achieve's study on millennials and their engagement with causes and politics during a presidential election year throughout 2016 at themillennialimpact.com, and look for the full results and findings of the study after Election Day.





# THE 2016 MILLENNIAL IMPACT REPORT

# WAVE 2 TRENDS

#### **The Millennial Impact Project**

themillennialimpact.com





